



KLOEPFEL ACADEMY

Sustainable development in procurement

The challenge

Procurement departments are rarely focused on strategic procurement and are often excluded from challenging projects. This needs to change – and so do the requirements.

Not all employees and leaders have the right specialist requirements for current methods and tools. And those that do are not supported enough. Procurement departments need to keep up with continuous training programs.

Procurement employees are interested and ready to learn more practical skills at training workshops.

Our services

- Popular one- or two-day seminars
 - An in-house sourcing academy with customized modules such as commodity management and negotiation strategies & tactics
 - Analysis of your expertise so you can determine your situation
 - **Training on current challenges in procurement**
- Risk management | Material group management | Stakeholder management
- Global workshops to help with the implementation of new processes and structures with clients, including
 - lead buyer training
 - material group management
 - strategic procurement process

Our solution

We can offer you structured access to our procurement expertise, which we have acquired over the course of over 600 successful procurement projects for Kloepfel Consulting.

Our best practice experience is turned into implementation-oriented modules that are transferred from buyer to buyer.

Our experienced trainers are still included in consultancy projects so that they can draw on recent examples in the seminars. They can also use your own case studies during the training sessions.

Your benefit

- Development of expertise
 - alignment of levels of expertise
 - sharing of knowledge and experiences with other buyers from other companies
 - support of HR development
 - support of self-reflection
- Tried and tested methods and experienced trainers
 - practical examples
 - tools and templates that can be implemented immediately
 - Best-Practice insight
 - team work on case studies and practical exercises
- Sustainability
 - customized training
 - focus on skill gaps
 - support of standard practices



Are you looking for a procurement-coach that motivates and empowers your people?

We are glad to be here for you!

Contact

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