





## The challenge

Procurement significantly contributes to a SME's profits and losses, making it a key factor for the company's success.

However, procurement divisions often don't have the time to actually implement strategic procurement tasks, as operational procurement issues often take first priority and are badly organized.

Apart from lack of time, procurement divisions frequently lack resources – they are overburdened and many employees are not up to the tasks.

## **Our services**

- Full or partial takeover of procurement processes
- Sourcing office
- Supplier management
- Implementation of electronic procurement tools
- Pooled procurement
- Takeover / optimization of auditing
- Procurement market analysis
- Cost structure analysis
- Commodity price information

## **Our solutions**

We'll offer you access to 210 qualified procurement experts and comprehensive expertise gained out of over 600 successful projects conducted by Kloepfel Consulting.

CONSULTING

**KLOEPFEL** 

GROUP®

TRADE

RECRUITING

PERSONAL MANAGEMENT

CORPORATE FINANCE ACADEMY

DIGITAL TRANSFORMATIO

> IT SOLUTIONS

ENGINEERING

4PL SOLUTION:

REAL ESTATE

We'll take over your procurement tasks, therefore unburdening your internal structures and freeing up space for you to concentrate on the core business of your company.

By using our Buying Desk in Bratislava we'll efficiently and flexibly build up/reduce your capacities, which will guarantee cost-effective and reliable execution of operations.

## Your benefits

- Concentrate on core business objectives
- Immediate reduction of personnel and process costs
- Variability of fixed costs
- Communication entirely in German
- On the ground teams of experts
- Development of international procurement markets
- Implementation of electronic procurement tools
- Sustainable reduction of procurement costs by pooling demand
- Faster throughput and compliance to discount periods
- Transparent procurement and commodity markets
- Cost transparency by using measurable units

Are you looking for a procurement specialist that not only shows you your potential but also helps you realize it by working sustainably with your employees and your suppliers?

Then get in touch!

**Contact** 

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